

FINAL MINUTES OF THE FEBRUARY 12, 2015, MEETING OF  
THE MADISON COUNTY ECONOMIC DEVELOPMENT AUTHORITY  
HELD AND CONDUCTED ON THE 12<sup>th</sup> DAY OF FEBRUARY, 2015,  
AT 8:30 A.M.  
IN THE MCEDA CONFERENCE ROOM  
OF THE MCEDA OFFICES AT 625 HIGHLAND COLONY PARKWAY,  
RIDGELAND, MISSISSIPPI

The meeting of the Madison County Economic Development Authority was conducted on the 12<sup>th</sup> day of February 2015, at 8:30 a.m. in the MCEDA Office at 625 Highland Colony Parkway, Ridgeland, MS.

Members Present: Dick Hutchinson, Baxter Strain, Jim Smith, Lanny Slaughter, Bill Guion and Calvin Harris

Also present were Tim Coursey, Taquana Mack, Danielle Winningham and Attorney Andy Clark.

Guests: Jan Collins, Carl Franco

At 8:40 a.m., Chairman Hutchinson announced that the members present constituted a quorum and declared the meeting duly convened and directed that the notice for the meeting be filed with the minutes.

Mr. Strain made a motion to adopt the agenda as presented. After a second by Mr. Slaughter, the motion was unanimously approved.

Mr. Smith made a motion to approve the minutes of the January 15, 2015 MCEDA board meeting. After a second by Mr. Slaughter, the motion was unanimously approved.

Mr. Harris made a motion that the financial report be accepted as presented. After a second by Mr. Slaughter the motion was unanimously approved.

Ms. Collins provided an update for the Madison County Business League. Ms. Collins introduced Mary Hannah Burwell to the MCEDA Board. Mary Hannah will be assisting Ms. Collins until April. Ms. Collins reported that the League and Legislature event is scheduled for February 25<sup>th</sup> at the Old Capitol Inn, with Phillip Gunn as the Speaker. Lynn Fitch is scheduled to present the tribute to Rita Martinson. The Madison County Youth Leadership program Government Day is also the same day.

Ms. Collins provided a MCBL&F newsletter to the board and also stated that there would be a board meeting held later today (February 12, 2015). Nicole Kemp will be leaving so there will be an open seat. Board elections are at the end of April and she stated that MCEDA needed to provide four names from its board for voting. Calvin Harris, Dick Hutchinson, Bill Guion, and Bob Williams will continue to serve.

February 12, 2015

Final Mins

Page 2

Ms. Collins also reported that MCBL&F will be participating in Law Enforcement Appreciation week during May 10-16 for Madison County and it will be in conjunction with National Law Enforcement Month.

Mr. Coursey introduced Architect Carl Franco to the MCEDA board. Mr. Franco reviewed the six companies that submitted bids for the Bio-Collaboratory. Barnard and Sons had the lowest bid. Mr. Strain made a motion to accept the base bid and authorize Mr. Coursey to execute all relevant contracts. After a second by Mr. Smith, the motion was unanimously approved.

Mr. Coursey stated that MCEDA is recruiting a large medical records software company by the name of PointClickCare and allowed the board to view the marketing video that was used. He stated that PointClickCare was really impressed.

Mr. Strain made a motion to amend the previous motion in regards to Barnard and Sons to include the ad alternates. After a second by Mr. Guion, the motion was unanimously approved.

As an alternative to hiring a marketing person, Mr. Coursey recommended that MCEDA contract the marketing services out to Janet Parker. The contract is for one year and will cost \$24,000 per year or \$2000 per month. Mr. Guion made a motion to approve the marketing contract with Janet Parker. After a second by Mr. Harris, the motion was unanimously approved.

Danny Murphy leases the farm land in the Canton Industrial Park and would like to renew his contract. Mr. Strain made a motion to consider approving a new contract with Danny Murphy pending no opposition. After a second by Mr. Smith, the motion was unanimously approved.

Mr. Coursey stated that the Film Studio Committee met twice and Rick Moore will not be converting the lease contract on the Film Studio into a lease purchase contract. Attorney Andy Clark will send Bob Montgomery a letter for easement. Mr. Slaughter made a motion to provide a first right of refusal (stated in previous MCEDA minutes) for the Canton Convention Visitor's Bureau to take over the Film Studio if things don't work out with Rick Moore. After a second by Mr. Smith, the motion was unanimously approved.

Mr. Harris made a motion to authorize Mr. Coursey to execute the MOA concerning the grant agreement associated with the studio, which Attorney Andy Clark has reviewed. After a second by Mr. Guion, the motion was unanimously approved.

Mr. Coursey provided an update on the new MCEDA office building. Things are moving along well and the anticipated completion date is April 27, 2015. He also stated that the progress of the work at the Collaboratory is coming along great and Don Glidewell is preparing to move into the ThinkAnew space on April 1.

The Medical News published a story on the Collaboratory in their January issue. Mr. Coursey provided a copy for the board.

Mr. Coursey met with Buck Covington to get help with determining a lease rate for Jan Collins and the Madison County Business League and Foundation. The lease rate for the new office building is recommended to be \$26.50 per square foot, which equals \$1,045 per month. Mr. Guion made a motion to approve the MCBL&F lease rate of \$1,045 per month. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Coursey will be traveling to Atlanta for a prospect presentation on February 17 as well as attending the Site Selector's Guild on February 22-25, 2015.

Attorney Clark provided an update from Legal counsel. Attorney Clark stated that all legal items have been covered.

Mrs. Danielle Winningham provided a project spreadsheet and stated that MCEDA will present to Project Aurora company representatives in Atlanta on February 18 and there will also be a site visit at Canton Commercial and Industrial Center on February 19.

There was a motion by Mr. Slaughter and second by Mr. Guion to go into closed session for the purpose of discussing the need for an Executive Session to address possible land sales. The motion passed unanimously. There was then a discussion of the need to go into Executive Session to consider the aforementioned, at the conclusion of which there was a motion by Mr. Slaughter and a second by Mr. Guion to do so. This motion was adopted unanimously. Chairman Hutchinson then opened the meeting to announce publicly that the Board was going into Executive Session to discuss possible land sales. Chairman Hutchinson convened an Executive Session for this purpose.

Mr. Slaughter made a motion to adjourn Executive Session. After a second by Mr. Guion there was a unanimous vote to adjourn Executive Session. And reconvene the open session. The following actions taken in Executive Session were then reported by the Chair:

There was no action taken.

At 10:18 am, upon a motion made by Mr. Harris, second by Mr. Slaughter and unanimously approved the meeting was adjourned.

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Richard Hutchinson, Chairman

ATTEST:

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Baxter Strain

