

FINAL MINUTES OF THE NOVEMBER 10TH, 2016, MEETING OF
THE MADISON COUNTY ECONOMIC DEVELOPMENT AUTHORITY
HELD AND CONDUCTED ON THE 10TH DAY OF NOVEMBER, 2016,
AT 8:30 A.M.
IN THE MCEDA CONFERENCE ROOM
OF THE MCEDA OFFICES AT 135 MISSISSIPPI PARKWAY,
CANTON, MISSISSIPPI

The meeting of the Madison County Economic Development Authority was conducted on the 10TH day of November 2016, at 8:30 a.m. in the MCEDA Office at 135 Mississippi Parkway, Canton, MS.

Members Present: Lanny Slaughter, Sells Newman, Jim Smith, Dwight Lockett, Calvin Harris
Also present were Ken Oilschlager, Taquana Mack, Danielle Winningham, and Attorney Any Clark.

Guests: Jan Collins, Gray Swoope, Nancy Blum-Heintz, Melissa Medley

At 8:36 a.m., Chairman Harris announced that the members present constituted a quorum, declared the meeting duly convened and directed that the notice for the meeting be filed with the minutes.

Chairman Harris asked to adjust the agenda to place VisionFirst Advisors' presentation at the top. Mr. Slaughter made a motion to adopt the agenda. After a second by Mr. Lockett, the motion was unanimously approved.

Mr. Newman made a motion to approve the minutes of the October 13, 2016 MCEDA Board Meeting. After a second by Mr. Smith, the motion was unanimously approved.

Mr. Newman made a motion to approve the minutes of the November 4, 2016 MCEDA Board Meeting. After a second by Mr. Smith, the motion was unanimously approved.

Mr. Gray Swoope with VisionFirst Advisors provided the MCEDA board with an update on the visioning process. He talked about their scope of work and how the strategic plan and the visioning process differed. Mr. Swoope stated that after completing the total operational assessment of MCEDA and its work that a final report would be presented in January 2017. After the presentation, there were questions and discussions by the MCEDA board and VisionFirst. Mr. Swoope also stated that a small online survey would be launched in the next week.

Mr. Lockett reported that he had reviewed the Financial Report and everything looked good and he recommended approval. Mr. Oilschlager spoke briefly about the new streamlined accounting and reporting. Mr. Lockett made a motion to approve the MCEDA financial report as presented. After a second by Mr. Smith, the motion was unanimously approved.

Ms. Jan Collins provided an update for the Madison County Business League and Foundation (MCBL&F). The Public Safety forum at Nissan on active shooter training was a success. Ms. Collins stated that the MCBL&F newsletter had been mailed out and the Madison County Youth Leadership was successful in October. She informed the board that there would be a Christmas luncheon held at MCEDA directly following the next board meeting. There will also be a Legislative Breakfast on December 14th to be held at Butler Snow. Ms. Collins stated that the annual Vision Celebration will be held on November 15th at the Country Club of Jackson.

Mr. Oilschlager stated that the City of Ridgeland requested a grant in the amount of \$4000.00 to fund a study to be conducted by CMPDD for the purpose of determining the feasibility of creating a Business Development Improvement District on the NE corner of I-220 and Highland Colony Parkway.

Mr. Newman made a motion to approve the requested grant amount of \$4000.00 to fund the feasibility study to the City of Ridgeland for the purpose of creating a Business Improvement District. After a second by Mr. Smith, the motion was unanimously approved.

Chairman Harris suggested that a grant guideline for approvals would be helpful moving forward since grants are on a case-by-case basis.

Mr. Oilschlager stated that American Tower presently leases a communications tower site on property owned by MCEDA at Gluckstadt. The company has offered a one-time payment for a 50-year lease and has given MCEDA thirty days to respond. There were questions and discussions and it was decided to discuss it at the next board meeting.

Mr. Oilschlager provided the board with an update on Attorney Pace. Attorney Pace has been engaged by MCEDA and has already started working on Project CK1. Mr. Oilschlager also stated that they would be meeting with Mr. Steve Rogers on next week.

Attorney Andy Clark provided a legal update stating that he will draft a confidentiality agreement. He also received a public records request regarding Project Phoenix and all is in order but wanted to make the board aware.

Mr. Oilschlager gave an update on travel and informed the board that travel to the Hob-Nob held on October 26th was a success.

Ms. Danielle Winningham will be attending the Atlanta One Mississippi Consultant event on December 1st.

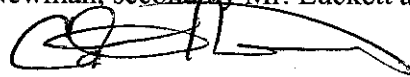
Ms. Taquana Mack will be attending the last session for the ACT Work Ready community that will be held December 13th in Dallas.

Ms. Winningham provided a report and update on projects and existing industries. She talked about Attorney Chris Pace and how his assistance has been of great help.

She stated that she was able to take Ian McDonald, who runs the bath balm business in Gluckstadt, around to look at land in the event they ever decide to move or expand.

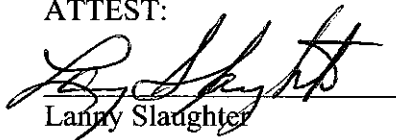
Ms. Winningham will be meeting with the Canton Public Schools' Superintendent, Cassandra Williams, and the VP of Workforce at Holmes on November 17th regarding the ACT WorkKeys.

At 11:30 a.m., upon a motion made by Mr. Newman, second by Mr. Lockett and unanimously approved, the meeting was adjourned.



Calvin Harris, Chairman

ATTEST:



Lanny Slaughter