## FINAL MINUTES OF THE OCTOBER 16, 2014, MEETING OF THE MADISON COUNTY ECONOMIC DEVELOPMENT AUTHORITY HELD AND CONDUCTED ON THE 16<sup>TH</sup> DAY OF OCTOBER, 2014, AT 8:30 A.M.

## IN THE MCEDA CONFERENCE ROOM OF THE MCEDA OFFICES AT 625 HIGHLAND COLONY PARKWAY, RIDGELAND, MISSISSIPPI

The meeting of the Madison County Economic Development Authority was conducted on the 16<sup>th</sup> day of October 2014, at 8:30 a.m. in the MCEDA Office at 625 Highland Colony Parkway, Ridgeland, MS.

Members Present:

Bill Guion, Dick Hutchinson, Lanny Slaughter, Jim Smith, Calvin Harris,

**Bob Williams** 

Also present were Tim Coursey, Attorney Andy Clark, Jessica Gosa,

Danielle Winningham, and Taquana Mack.

Guests:

Jan Collins, Dr. David Powe

At 8:36 a.m., Chairman Guion announced that the members present constituted a quorum and declared the meeting duly convened and directed that the notice for the meeting be filed with the minutes.

Mr. Williams made a motion to adopt the agenda as presented. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Williams made a motion to approve the minutes of the September 18, 2014 MCEDA Board meeting. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Hutchinson, in Mr. Baxter's absence, reported that he had reviewed the Financial Report and everything appeared to be in order. Mr. Hutchinson made a motion to approve the MCEDA financial report as presented. After a second by Mr. Williams, the motion was unanimously approved.

Ms. Jan Collins provided an update for the Madison County Business League (MCBL). She stated that the Economic Development Issues survey is complete and the Government Relations committee will be meeting on next week (October 20-24, 2014).

She informed the board of the Vision Celebration on November 18<sup>th</sup> at the Country Club of Jackson and invited everyone to attend. She stated that there will be a healthcare theme and the recipient award would also be healthcare related.

Ms. Collins informed that the Youth Leadership will be held on October 29, 2014 and it will be a great day with great sponsors. She has also been asked to chair the Economic Adult Leadership for this year. She is contemplating a Legislative breakfast or lunch for the Government Relations committee. On December 11, there is a tentative Christmas reception with MCEDA/MCBL that has been scheduled and she reported that the MCBL and the Foundation merger has slowed down for now.

Ms. Collins provided an update on the Collaboratory Announcement preparations that will be held October 24<sup>th</sup>. She said that the planning group has been working extremely hard to make the event a success.

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Mr. Coursey provided the MCEDA board with an architectural services agreement for the Collaboratory. Mr. Williams made a motion to authorize Mr. Coursey to execute the architectural services agreement. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Coursey stated that Madison County has been awarded a DIP grant for work that will be done at the Livingston Township. CMPDD will administer the grant.

Mr. Coursey stated that MCEDA has also tentatively been awarded another ACE Grant for the benefit of Rick Moore and the Film Studio and MCEDA will administer this grant over the year.

Mr. Coursey provided that MCEDA has agreed upon lease terms with the Global Training Institute and Think Anew. Mr. Williams made a motion to authorize Mr. Coursey to execute both lease agreements when they are finalized. After a second by Mr. Guion, the motion was unanimously approved.

Mr. Coursey stated that MCEDA was able to negotiate a better lease with CMPDD for the WIN Center space that will garner MCEDA an additional \$27,000 per year. Mr. Coursey said that after doing a walk through of the WIN space and noticing the impact that they are having in the community that MCEDA will continue to support what they are doing.

Mr. Coursey stated that the surplus equipment transferred to MCEDA from MDES that has accumulated at the Collaboratory building needs to be disposed of. Mr. Harris made a motion to approve Mr. Coursey to dispose of the surplus equipment according to the law. After a second by Mr. Williams, the motion was unanimously approved.

Mrs. Jessica Gosa provided the Board with copies of the annual report. Mr. Harris made a motion to approve the annual report. After a second by Mr. Williams, the motion was unanimously approved.

Mr. Coursey stated that MCEDA has begun to spend money on the Collaboratory in which there is a year limit to spend the funds that were awarded. He stated that MCEDA was not granted a waiver by EDA but the plan is to show success for this year and then reapply for next year. Mr. Williams made a motion to authorize Mr. Coursey to sign all necessary documents associated with expending or seeking reimbursement from ACE Grant funds for the Collaboratory. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Coursey invited the board to the MS Bio-Medical Collaboratory announcement on October 24 at 10 a.m.

He also provided an update on the progress of the new office building stating that the slab has been poured and the steel had been put up.

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Mrs. Winningham provided the board with an update on business development. She handed out a project spreadsheet and gave an update on Project Sandberg and the positive feedback received back regarding the MCEDA presentations.

She stated that she met with Topre as far as existing industries and feels confident regarding winning the possible expansion at Panther Creek.

She says the transitioning of the marketing duties to Mrs. Jessica Gosa are still taking place but is going well. She also stated that she is working with Mrs. Gosa and Ms. Collins on the Collaboratory announcement.

Mrs. Gosa provided an update on marketing. She stated that the annual report has been completed and that a sign has been ordered for the acres on Hwy. 51. She says she has worked on banners, logos for the collaborator, posters, and PowerPoint presentations as well as a host of other things. The Youth leadership is approaching and she was able to order t-shirts and cell phone car chargers for the youth that are involved.

Mr. Coursey stated that MCEDA will be obtaining another janitorial service for the WIN center and has already accepted two proposals for review and consideration.

There was a motion by Mr. Hutchinson and second by Mr. Williams to go into closed session for the purpose of discussing the need for an Executive Session to discuss land sale and personnel. The motion passed unanimously. There was then a discussion of the need to go into Executive Session to consider the aforementioned, at the conclusion of which there was a motion by Mr. Hutchinson and a second by Mr. Williams to do so. This motion was adopted unanimously.

Chairman Guion then opened the meeting to announce publicly that the Board was going into Executive Session to discuss land sales and personnel. Chairman Guion convened an Executive Session for this purpose.

Mr. Coursey discussed a proposal for MCEDA to possibly purchase land for a commercial retail area across from the new Sulfur Springs Lake/Park.

Mr. Coursey also provided the board with three design renderings for the flight operations base building for consideration.

Dr. Powe provided an update on the annual report of activities and successes regarding MCEDA and the MS Legislative and Consulting Group.

Mr. Harris made a motion to adjourn Executive Session. After a second by Mr. Williams there was a unanimous vote to adjourn Executive Session. And reconvene the open session. The following actions taken in Executive Session were then reported by the Chair.

The Executive committee met with Dr. Powe regarding his contract and is supportive of renewing it. Mr. Williams made a motion to renew the contract with MS Legislative and Consulting Group. After a second by Mr. Slaughter, the motion was unanimously approved.

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At 10:43 a.m., upon a motion made by Mr. Harris, second by Mr. Slaughter and unanimously

approved the meeting was adjourned.

Baxter Strain, Secretary/Treasurer