

FINAL MINUTES OF THE SEPTEMBER 8TH, 2016 MEETING OF
THE MADISON COUNTY ECONOMIC DEVELOPMENT AUTHORITY
HELD AND CONDUCTED ON THE 8TH DAY OF SEPTEMBER, 2016,
AT 8:30 A.M.
IN THE MCEDA CONFERENCE ROOM
OF THE MCEDA OFFICES AT 135 MISSISSIPPI PARKWAY,
CANTON, MISSISSIPPI

The meeting of the Madison County Economic Development Authority was conducted on the 8TH day of September 2016, at 8:30 a.m. in the MCEDA Office at 135 Mississippi Parkway, Canton, MS.

Members Present: Calvin Harris, Lanny Slaughter, Sells Newman, Jim Smith, Ed Gardner, Doug Jones, Dwight Luckett
Also present were Ken Oilschlager, Danielle Winningham, and Attorney Andy Clark

Guests: Jan Collins, Robert Pittman, Gray Swoope, Nancy Blum-Heintz

At 8:36 a.m., Chairman Harris announced that the members present constituted a quorum, declared the meeting duly convened, and directed that the notice for the meeting be filed with the minutes.

Mr. Oilschlager introduced Robert Pittman of Janus Institute as a potential Economic Development Consultant for the MCEDA visioning process. Mr. Pittman began his presentation and advised he would be partnering with Mark Bounds of Strategic Advantage, LLC. Mr. Pittman advised that he would be the primary contact if the Janus Institute is selected.

Mr. Newman made a motion to approve the minutes of the August 11, 2016 MCEDA Board Meeting. After a second by Mr. Slaughter, the motion was unanimously approved.

Mr. Luckett reviewed the MCEDA financials and informed the board that Mr. Coursey picked up his final check. Mr. Newman made a motion to approve the MCEDA financial report as presented. After a second by Mr. Slaughter, the motion was unanimously approved.

Ms. Jan Collins provided an update for the Madison County Business League and Foundation (MCBL&F). She stated that there were terrific reviews received about the Senator Wicker event. Ms. Collins is currently working on the MCBL&F budget and also hopes to bring on Rachel Corkern as full-time.

The Young Professional arm of MCBL&F has also launched.

On October 18th there will be a breakfast with Lou Marciani on safety at public events hosted by MCBL&F.

On November 15th, MCEDA and MCBL&F will host the state of the county address.

Mr. Oilschlager provided a report on the Collaboratory stating that an estimate for painting the front was approximately \$10,000.00 and he was getting another estimate as well. The painting of the building will take place soon. There was a motion by Mr. Slaughter to move forward with the painting of the Collaboratory not to exceed \$10,000.00. After a second by Mr. Luckett, the vote was unanimously approved.

The new A/C unit has also been installed at the WIN Center (152 Watford Pkwy Dr.).

Ms. Winningham, Mr. Gardner, and Mr. Oilschlager will meet with Steve Rogers to discuss marketing the Walker property.

Mr. Oilschlager stated that MCEDA is working with MCBL&F on the Conference Center project and also has been streamlining the MCEDA accounting process.

Ms. Danielle Wunningham provided the board with a business development report with updates on the four projects that she has been working on.

Mr. Gray Swoope and Ms. Nancy Blum-Heintz with VisionFirst advisors was introduced as potential Economic Development Consultants for the MCEDA visioning process. Mr. Swoope began his presentation and informed the board of VisionFirst's background, experience, and success stories.

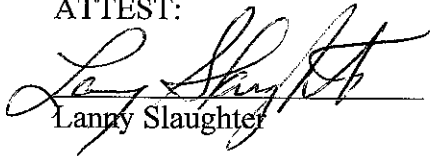
Mr. Jones made a motion to table the selection of the visioning consultants until September 15, 2016 at 11 a.m. at the MCEDA Special Call Meeting. After a second by Mr. Slaughter, the motion was unanimously approved.

At 12:02 p.m., upon a motion made by Mr. Smith, second by Mr. Lockett and unanimously approved, the meeting was adjourned.



Calvin Harris, Chairman

ATTEST:



Lanny Slaughter