

MINUTES OF THE AUGUST 8, 2019, REGULAR BOARD MEETING OF THE MADISON
COUNTY ECONOMIC DEVELOPMENT AUTHORITY
HELD AND CONDUCTED ON THE 8TH DAY OF AUGUST 2019,
AT 8:30 A.M.
IN THE MCEDA CONFERENCE ROOM
OF THE MCEDA OFFICES AT 135 MISSISSIPPI PARKWAY,
CANTON, MISSISSIPPI

Members Present: Doug Jones, Calvin Harris, Tracy Bailey, Gerard Gibert

Staff: Joseph Deason, Danielle Winningham, Lauren Scheel, Attorney Arthur Jernigan

Guests: Cecil Harper, Jan Collins, Mary Kate Rankin

At 8:30 a.m., Chairman Jones announced that the members present constituted a quorum, declared the meeting duly convened and directed that the notice for the meeting be filed with the minutes.

Mr. Bailey opened the meeting with a prayer.

Mr. Gibert made a motion to adopt the agenda. After a second by Mr. Bailey, the motion was unanimously approved.

Mr. Gibert made a motion to approve the minutes of the July 18, 2019, MCEDA Board meeting. After a second by Mr. Bailey, the motion was approved unanimously.

Mr. Bailey made a motion to approve the financial reports for June and July 2019 as presented. After a second by Mr. Harris, the motion was unanimously approved.

Ms. Jan Collins with the Madison County Business League and Foundation (MCBL&F) provided a report and a calendar of events including initiatives such as workforce development, entrepreneurship, young professionals, youth leadership, the upcoming Vision Celebration, and Q4 Economic Outlook. Mr. Cecil Harper, Chairman of the MCBL&F Board, was also present and greeted the MCEDA board.

There was a motion by Mr. Bailey and a second by Mr. Gibert to go into closed session for the purpose of discussing the need for an Executive Session to address legal matters with Project Phoenix and the transaction of business and discussions or negotiations regarding the location, relocation, or expansion of a business or industry. The motion passed unanimously. There was then discussion of the need to go into Executive Session to consider the aforementioned, at the conclusion of which there was a motion by Mr. Harris and a second by Mr. Bailey to do so. This motion was unanimously adopted. Chairman Jones then opened the meeting to announce publicly that the Board was going into Executive Session to discuss legal matters with Project Phoenix and the transaction of business and discussions or negotiations regarding the location, relocation, or expansion of a business or industry. Chairman Jones convened an Executive Session for this purpose. Mr. Bailey made a motion to adjourn Executive Session. After a second by Mr. Gibert, there was a unanimous vote to adjourn the Executive Session and reconvene open session. The following actions were taken in Executive Session and were then reported by the Chairman:

Mr. Bailey made a motion for board approval and authorization for the MCEDA to sale of 11.06 acres of MCEDA Property located on Church Road identified as parcel number 082E-22-010/02.00 and to authorize

the MCEDA Executive Director to negotiate and execute contract agreement for an amount greater than \$375,000.00. After a second by Mr. Harris, the motion was unanimously approved.

Mr. Deason stated that the Greater Jackson Chamber Partnership/Greater Jackson Alliance is working with VisionFirst Advisors on a plan to make the organization more successful. As part of effort, the Executive Directors in Greater Jackson Alliance have been asked to provide direction and feedback.

Mr. Deason stated that MCEDA requested and received 3 quotes for HVAC services at the Collaboratory. After reviewing the quotes, he and Mr. Bailey came to the conclusion that Terry Services continues to be the best company to use for HVAC services. Given that, MCEDA will likely renew the contract for another year.

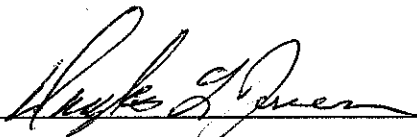
Mr. Deason asked for the MCEDA board to assist with renaming the mega site.

Mr. Deason announced that Mr. Gibert was reappointed by the Supervisors for a 5-year term beginning in September.

Mr. Deason informed the board that MCEDA and the MCBL&F are working together to form sector councils, which are groups made up of industry leaders that will provide valuable information and work toward achieving sector goals. The first sector council will be the manufacturing council. Once that council is up and running, the professional services council will be launched.

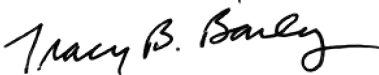
Ms. Scheel provided a preview of the new existing industry survey that will be emailed to the existing industry database. Results will be compiled and shared with participants and with the board. Ms. Scheel will then use the survey results to promote conversations during existing industry visits.

At 9:51 a.m., upon a motion made by Mr. Harris, seconded by Mr. Gibert, and unanimously adopted, the meeting was adjourned.



Doug Jones, Chairman

ATTEST:



Tracy Bailey, Secretary/Treasurer